

Blom & Howell Financial Planning, Inc. is registered with the Securities and Exchange Commission as an investment adviser. Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

We offer investment advisory services to retail investors, which principally include comprehensive wealth management (generally through our wrap fee program), financial planning, selection of other investment advisers, retirement plan consulting, and automated investment programs. Our discretionary authority to buy, sell, and otherwise transact in securities in your account(s) is granted in our advisory agreement and is only limited by your reasonable restrictions or our mutual ability to terminate the advisory agreement. When providing non-discretionary advisory services, you make the ultimate decision regarding the purchase or sale of investments. Our advice is not limited to certain types of investments. Our financial planning services entail the preparation of a financial plan based on your specific financial situation that includes a recommended course of action or activity to take if you decide to implement our recommendations. We do not offer proprietary products. We do not have a minimum account size or investment amount to retain or maintain our advisory services. Schwab imposes a minimum investment of \$5,000 to open or convert an account into its automated investing program (the "Program") and a minimum account balance of \$50,000 to utilize the Program's tax-loss harvesting feature.

Regular monitoring of your account(s) is included as part of our standard advisory services, with reviews typically occurring at least quarterly. It is important that you keep us apprised of your financial situation so we can conduct more frequent reviews if necessary.

More detailed information about our services may be found in [Items 4 and 7 of our Form ADV Part 2A brochure](#), as well as in our [Form ADV Part 2A Appendix 1](#), both of which are available at <https://adviserinfo.sec.gov/firm/brochure/311830>.

Conversation Starters

- "Given my financial situation, should I choose an investment advisory service? Why or why not?"
- "How will you choose investments to recommend to me?"
- "What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?"

What fees will I pay?

Retail investors will generally incur the following fees charged by us: for comprehensive wealth management, a maximum of 1.00% per annum of client's assets under management (our wrap program fee); for financial planning, a fixed fee between \$500 to \$10,000, depending on the nature and complexity of a client's specific financial situation; for hourly financial planning, a rate not to exceed \$250 per hour. To the extent a third-party adviser is utilized, additional asset-based fees shall also apply. In addition, retail investors will also generally incur the following fees and costs charged by third-parties: custodian fees, account maintenance fees, product expenses such as internal expense ratios, and, for non-wrap program clients, transaction charges.

When we charge an asset-based fee, the more assets there are in your account(s), the more you will pay in fees, and we may therefore have an incentive to encourage you to increase the assets in your account(s). Asset-based fees associated with our wrap program include most transaction costs and fees to a broker-dealer or bank that has custody of these assets, and therefore may be higher than a typical asset-based advisory fee. When we charge flat fees that are based on the complexity of your financial situation, we are incentivized to add or read-in additional complexity to your financial situation. When we charge hourly fees, we are incentivized to incur more time in rendering services to you.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

More detailed information about our fees and costs may be found in [Item 5 of our Form ADV Part 2A brochure](#) as well as in our [Form ADV Part 2A Appendix 1](#).

Conversation Starter

“Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?”

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

The custodian(s) we recommend provide(s) us with various products and services that are intended to directly benefit you, us, or both of us. To the extent a custodian provides us products or services that don't directly benefit you, this creates an incentive to recommend that custodian. To learn how we address this incentive, please refer to [Item 12 of our ADV Part 2A brochure](#), as well as our [Form ADV Part 2A Appendix 1](#).

To the extent you purchase an insurance product from one of our advisors through their affiliation with a broker-dealer or insurance company, you will pay an ordinary and customary commission. To the extent you purchase real estate utilizing the real estate brokerage services of one of our advisors, you will be charged a commission related to the transaction. These are conflicts of interest due to the additional compensation that will be received. To learn how we address this incentive, please refer to [Item 10 of our ADV Part 2A brochure](#), as well as our [Form ADV Part 2A Appendix 1](#).

Conversation Starter

“How might your conflicts of interest affect me, and how will you address them?”

More detailed information about our conflicts of interest may be found in [our Form ADV Part 2A brochure](#), as well as our [Form ADV Part 2A Appendix 1](#).

How do your financial professionals make money?

Our financial professionals are compensated based on salary. They are not compensated based on the sale of a particular product and do not earn commissions other than in connection with the sale of insurance products.

Do you or your financial professionals have a legal or disciplinary history?

Yes. You may visit Investor.gov/CRS for a free and simple search tool to research us and our financial professionals.

Conversation Starter

“As a financial professional, do you have any disciplinary history? For what type of conduct?”

Additional Information

You can find additional and up-to-date information about our investment advisory services and request a copy of the relationship summary by visiting <https://www.blomandhowell.com/>, emailing gary@blomandhowell.com, or calling (209) 857-5207.

Conversation Starter

“Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?”